

LeapFrog Fellowship

LeapFrog Investments, the world's first microinsurance fund, is looking for outstanding and dynamic young leaders to join us as Global Fellows.

Are you passionate about market-driven solutions to poverty?

Do you want to be on the forefront of innovation in microfinance and alternative investment?

Do you want to apply your skills in financial analysis, private equity, or insurance to help change the lives of 25 million poor people?

LeapFrog Investments

LeapFrog invests in businesses that provide insurance to low-income and vulnerable people in Africa and Asia. The fund targets strong financial returns for investors while expanding a growing portfolio to provide valuable insurance products to reaching 25 million people with insurance – 15 million of them women and children.

The role

This is a unique chance to work as an Investment Associate with a cutting-edge organization in microfinance, and the industry leader in microinsurance. Fellows will help LeapFrog to source and act on exciting investment opportunities, and to grow the microinsurance sector. Working directly with the LeapFrog Principals, Fellows' responsibilities can include financial modeling, investment due diligence, industry analysis, day-to-day operations, marketing and transaction support. There will also be opportunities to work directly with our portfolio companies, helping their high-impact businesses grow and succeed. Flexibility and initiative are essential to thriving in LeapFrog's entrepreneurial environment.

Commitment

The role requires a minimum 12 month commitment. Fellows will be staffed to LeapFrog's offices in Sydney, Johannesburg or Edinburgh and may indicate a preference at the time of application. LeapFrog will cover flights to and from the placement country, accommodation, and work-related travel expenses. Fellows are expected to secure their own funding for other living expenses – LeapFrog will assist in this process.

Impact

This intensive one-year work experience will provide Fellows with hands-on professional development opportunities, allowing them to hone their skills and deepen their understanding of microinsurance and impact investing. The role is also designed to deepen Fellows' own leadership capacity – working daily with and learning from industry pioneers. Each Fellow's work will help grow the movement to sustainably protect and enable the world's most vulnerable people. Together, LeapFrog Fellows will form a cohort of like-minded changemakers, poised to change the world and markets around them.

Experience

Ideal candidates will have had significant demonstrated experience in business analysis – including financial modeling, monitoring and evaluation, and/or forecasting and project costing. Candidates with legal training will have transaction or insurance experience at a highly respected firm. Experience in developing markets – particularly in LeapFrog's target countries in Africa and Asia – will be considered a significant advantage, as well as experience in microfinance, insurance or impact investing.

Additional skills sought:

- 3-5 years experience in private equity, insurance, investment banking, management consulting, or law
- MBA or advanced degree in Commerce, Finance, Economics, Actuarial Science, Law or related field OR significant and comparable experience
- Complex financial modeling experience including DCF and valuations; transaction or insurance experience for candidates with a law background
- PowerPoint proficiency
- A sound understanding of financial statements and analysis
- A can-do and collaborative mindset – comfort with the ambiguities and demands of a rapidly evolving environment
- Strong communication skills, both verbal and written

Interested and qualified candidates should send their CV and cover letter before January 15th, 2010 to Rachael Neumann, with “LeapFrog Labs: Fellowship” in the title, at rachaelneumann@leapfroginvest.com

Placements will commence on March 1st, 2010. A later start date (around June 1st, 2010) is possible for candidates graduating this year.

About us

LeapFrog Investments Ltd created and manages the world’s first microinsurance fund. Launched with President Bill Clinton in 2008, LeapFrog has raised \$47 million to date from banks, funds, and microfinance and insurance investors. Its profit-with-purpose investment approach has been hailed by many global leaders as a new frontier for microfinance and alternative investment. In the recent Closing Plenary of the Clinton Global Initiative 2009, President Clinton hailed LeapFrog as “Insurer to the Poor”.

Learn more at: www.leapfroginvest.com

LeapFrog Labs

LeapFrog Investments also runs a not-for-profit technical assistance facility out of its Edinburgh office called LeapFrog Labs. LeapFrog Labs is a separate, grant-funded research and development facility. It aims to tackle some of the toughest barriers to access to financial services for low-income people. Labs administers the Fellowship program.

Learn more about Labs at: <http://www.leapfroginvest.com/labs.php>